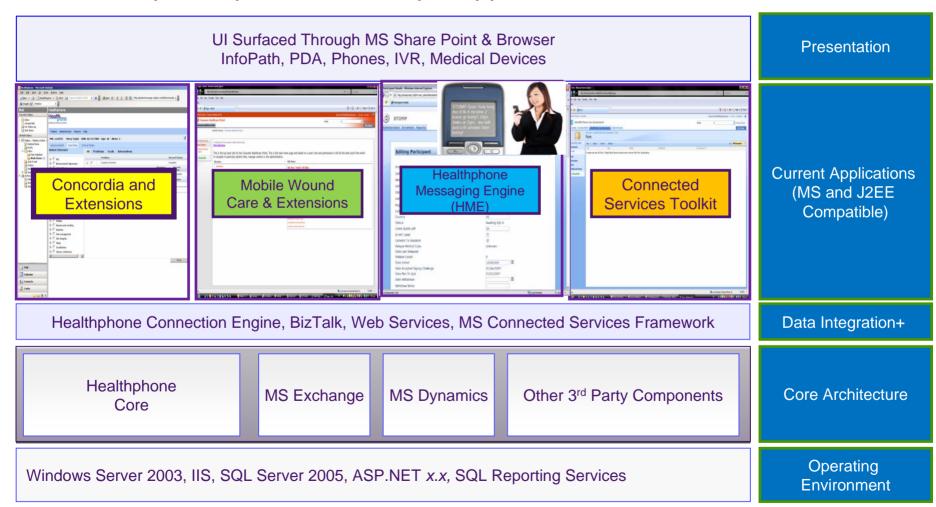
# Summary Product Overview: HME/STOMP

Healthphone Solutions Ltd (HSL)
January 2008



## Healthphone Technology Platform

One Healthphone platform – multiple applications





## Healthphone Messaging Engine (HME)

Enables interactive, SMS/MMS-based content delivery and reinforcement to consumers in support of preventive care and wellness programs such as smoking cessation or obesity management. Works with any mobile phone.

Target Audience	Corporate wellness and disease management organizations, preventive care and wellness program owners within public and private sector. Marketing organizations from relevant pharmaceutical manufacturers			
	End users = consumers/patients who participate in these programs			
Problems We're Addressing	<ul> <li>Supports the individual in overcoming nicotine or alcohol addition, overeating, anxiety disorders, and other conditions where self-care is a critical component for recovery</li> <li>Healthphone has exclusive global distribution rights to STOMP (STop smOking with Mobile Phones) program content developed by the University of Auckland.</li> </ul>			
Benefits for: Participants Providers	<ul> <li>Program Owner: Additional reinforcement of traditional intervention programs by leveraging ubiquity of mobile devices. Improved reporting and administration for program efficacy evaluation and management</li> <li>Patient: Ability to be a true stakeholder in their own recovery using quit tips, craving distractions, etc.</li> </ul>			
Current Customers	<ul> <li>HME-STOMP is now being deployed as a national standard by the NZ Ministry of Health and for TELUS employees in Canada</li> <li>Numerous other HME content, distribution and direct sales relationships under negotiation in all five markets and beyond</li> </ul>			



## HME-STOMP Workflow Example

- Smoker enrolls on service and selects QUIT DATE
- HME-STOMP generates SMS messages to support COUNTDOWN TO QUIT phase



 HME-STOMP generates SMS messages to SUPPORT smoker in QUIT PHASE



- Smoker calls for CRAVE messages to assist in QUIT PHASE
- Administrator generates POLLS and REPORTS to maintain contact with enrolled smokers and MANAGE and MEASURE effectiveness





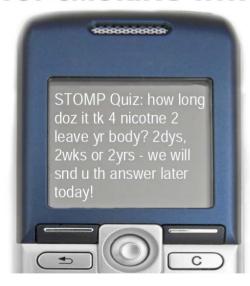
HME-STOMP Shown to Double the Success Rate for Smoking Cessation



### Delivering Smoking Cessation Content with HME

# STOMP

#### STOP SMOKING WITH MOBILE PHONES







Clinical trials conducted by the University of Auckland (NZ) have shown a two-fold increase in self reported quit rates at 6 months (28% vs 13%)

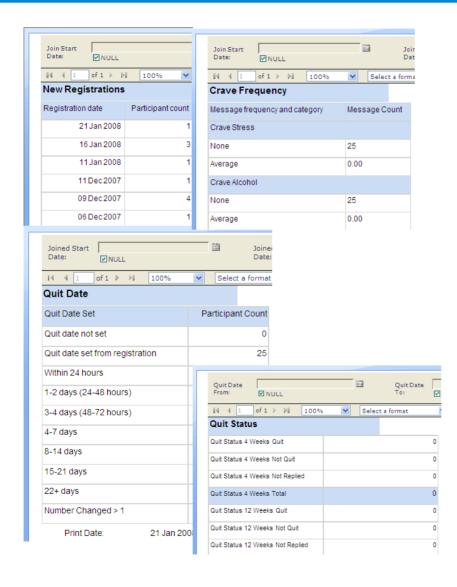


## STOMP Stages & Supporting Messages

THE	STAGE	PERIOD	MESSAGE RATE	MESSAGE TYPE
PROGRAM	Pre-Quit	14 – 1 days prior to Quitting	1-2 per day	Cessation
	Quit Day	1 day	3 on day	Cessation
	Intensive	Quit Day – 4 wks	3 per day	Cessation
	Maintenance	Week 5 – End	1 every 3 days	Cessation
RELAPSE	Relapse Early or Late	4 weeks – After Quit Day	3 per day	Relapse
CRAVE & SLIP UP	Anytime	50 Anytime	n/a	Crave Slip Up

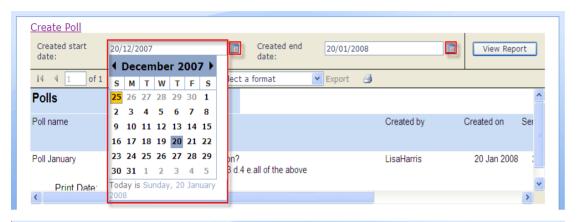


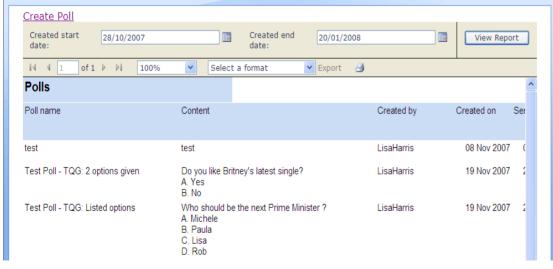
## **STOMP Reporting**

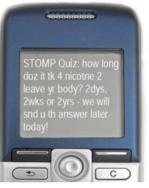




## **STOMP Polling**





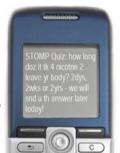






## Customer Benefits: STOMP Trial (New Zealand)

- Trial Project (1900 enrolled smokers) in anticipation of national rollout
- Range of smokers enrolled young, old, mixed ethnicity and socio-economic groups
- Successful 1 year trial and outcome measurement
  - Doubled effectiveness of smoking cessation
  - Greater visibility of enrollee progress enables interver
  - Cost effective approach to program interventions
  - Measurable and demonstrable performance
- Adopted as a national system go live Apr 08





### HME-STOMP Improves Effectiveness of Programmatic Smoking Cessation Interventions

